

mclaren knight

professional
adviser
solutions



■ growing your services

mclaren knight is committed to proactively developing closer ties with a number of other professional advisers, including accounting and legal firms, financial institutions and general business consultants.

The object of developing this relationship is that the selected practitioners can call on **mclaren knight** staff at all levels, and on the services offered by us, to augment the services offered by their own practice or institution. Access to the specialist knowledge and resources of **mclaren knight** will increase the services you can offer to your clients.

■ assisting your clients

Our experience shows that with specialist professional assistance, many corporate collapses can be averted, but at the time that new business strategies or professional guidance is required, most business owners are either “putting out fires” or securing untenable financial assistance for short term relief. Consequently, the remedial action is left too late and the “house of cards” tumbles.

Furthermore, we have identified that, if engaged early enough in a matter, we can work with you to easily and accurately identify quantum claims for chose in actions; which leaves you with the time to attend to the ‘legalities’ of the matter at hand, and not trying to interpret financial statements or information that may be outside your scope of expertise.

In short, whether insolvency, financial, advisory or forensic advice, your clients will benefit from advice that will expeditiously identify the matters at hand and offer commercial and realistic solutions.

You will also benefit by retaining a client who will be forever grateful for your assistance.

■ decision making - urgent advice

Business failures rarely happen overnight. There are almost always early indicators of endemic problems.

The sooner these indicators are recognized, assessed and actioned, the easier, cheaper and more effective the cure will be. Even apparently profitable businesses may be underperforming or overcommitted.

Sometimes the most appropriate action is to ‘kill’ the company, but even this action is fraught with legal implications and wide ranging personal ramifications for the officeholders. Any help back to recovery must begin with an informed assessment of the long term prospects of the business. Short term actions will also be needed to allow time to consider and implement appropriate solutions.

Our urgent third party professional advice is not limited to the realm of insolvency; general business and forensic accounting advice is also being provided on an urgent, impartial and confidential basis to outside professional advisers.

As an adviser, you will be called upon to point your client in the right direction.

your expectations

As the increasingly complex and ever changing business environment becomes ever more demanding, professional advisers require strategies and networks capable of addressing and responding to those changing circumstances, while remaining sensitive and commercial to the needs of all concerned parties.

Our experts are trained to work with other advisers and their clients to recognize the issues requiring attendance and to provide efficient and effective solutions to resolve the problem. Our teams, be it business services, advisory services or specialist services, are on hand to optimize your and your clients' position.

Whether the engagement calls for a cursory opinion, a monitoring or mentoring role or a formal appointment, you can be assured of the personal involvement of the partners who have the experience and resources to provide the required advice.

our commitment

The types of services offered by some of our service divisions cannot, by their nature, vary greatly from firm to firm. What does vary is the cost of the services provided, the attitude of the practitioners and the quality of service.

Whether in our business service team, advisory or specialist team - our experts are selected and trained to be attuned to the varied needs and goals of their clients, and are adept at doing what needs to be done. By using a specialist firm you are assured that each practitioner has the requisite professional and life experience to justify their position within the firm, with their experience greatly value adding to your service base.

synergy of services

for lawyers (commercial, family and personal injury)

- expert witnessing & determinations (independent & consultive)
- share & business valuations (including disputed valuations)
- tax objections & debt advocacy
- economic loss & damages assessment
- asset tracing & financial dealing investigations
- business mergers & acquisitions
- insolvent trading
- pre & post lending reviews & due diligence reports
- risk minimization & management
- debt compromises
- formal insolvency appointments: statutory trustees, receivers, administrators & liquidators
- business plans & feasibility reports
- tax planning & audits
- commercial & consumer lending

for accountants & business advisors

accounts preparation & tax advice (returns & planning)
superannuation & trust account audits
tax advocacy & audits
independent share & business valuations
formal insolvency appointments: statutory trustees, receivers, administrators & liquidators
finance proposals & feasibility reports
business plans & due diligence reports
company incorporation & deregistration
fraud investigations
insolvent trading reports
commercial & consumer lending
portfolio management

for lenders & stakeholders

due diligence reports
pre & post lending reports
investigative accountants reports
business plans & feasibility reports
share & business valuations
finance proposals, budgets & cash flows
accounts preparation & taxation
formal insolvency appointments: statutory trustees, receivers, administrators & liquidators
portfolio management

■ **fee for service**

All services divisions of **mclaren knight** calculate their charges on a time basis. We aim to provide a premium service for our fees, and as such we constantly review our internal policies and procedures to ensure that our rates remain competitive.

To assist you and your client, any initial consultation with you or your client in respect to any matter will be undertaken at no charge to any party.

■ **other publications**

To assist our clients and partnered professionals we publish various flyers and brochures as part of our MENTOR PROGRAM. Please visit our website to obtain a current list of publications. You can also contact our office to obtain a full suite of our publications.

mclaren knight is staffed by experienced, committed professionals, who are selected and trained to identify the needs and goals of clients, and to work with them to achieve the desired result.

At **mclaren knight** we take our reputation extremely seriously. We only adopt the latest practices and use the most current information.

To learn more, please visit your local **mclaren knight** office or visit www.mclarenknight.com.au.